# Helping Municipalities Champion Deep Energy Retrofits



### Hello!

## I am Dan Dicaire.

- P.Eng.
- Certified Energy Manager
- Certified Measurement and Verification Professional
- WELL Accredited Professional



### Agenda

- Current Housing Context
- Presland Net-Zero Panelized Retrofit
- Deep Energy Retrofit Tools

Inspire you to champion Deep Energy Retrofits in your community!

### I spend my days

- Ottawa Community Housing
- 15,000 units in 60+ yr old buildings in 160 communities
- Over 25M\$ of annual utilities

### I spend my days

# Over \$59M of savings over the past 12 years





# Housing Affordability

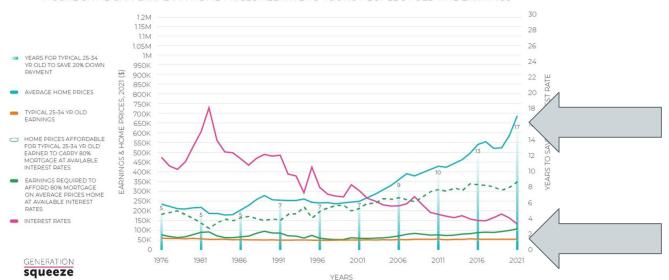


FIGURE 8: THE GAP, CANADIAN HOME PRICES RELATIVE TO YOUNG PEOPLE'S FULL-TIME EARNINGS.

### **Climate Crisis**

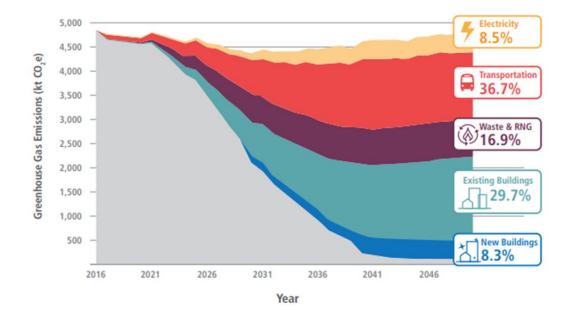


Figure 3: Total projected community-wide GHG emission reductions required to achieve 100% scenario incremental to BAP scenario by sector, 2016-2050 (percentages shown at 2050 are non-cumulative)

Presland Net-Zero Pre-fabricated Retrofit

#### **Pre-Retrofit**



### **Post-Retrofit**

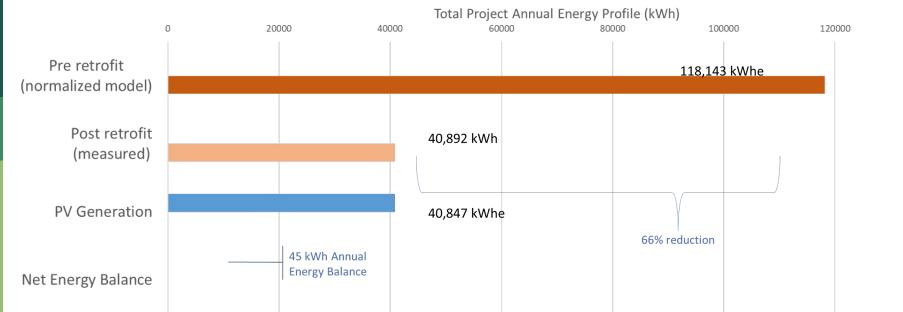
Net-Zero Energy
0 tons of CO2 e annually
Tenant in-suite during retrofit

Presland Net-Zero Pre-frabricated Retrofit

# TimeLapse

### Results

### Energy Performance (September 2021 – August 2022)



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# Deep Energy Retrofit Toolbox

# DER ToolBox -Technical



- EnergieSprong / EnerPHit / Passive House Standard
- NRCan's Prefabricated Exterior Energy Retrofit Guide

Not rocket science for experienced architects, engineers and contractors!

# DER ToolBox -Financial

# How much does it cost?

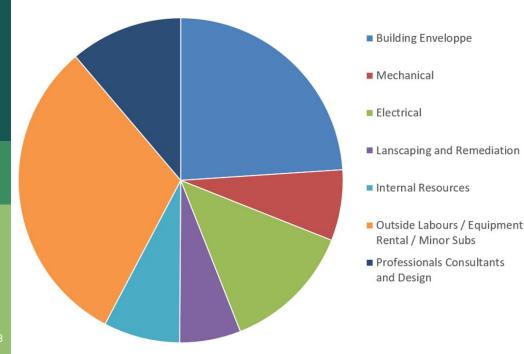
Grants / Incentive /

How much is it

costing you?

Partnerships / Bonds

Presland Net Zero Cost Breakdown

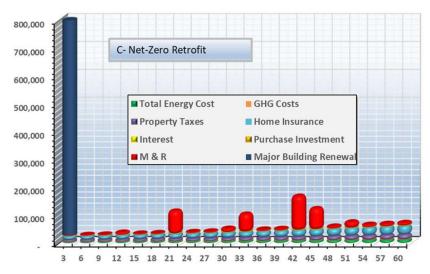


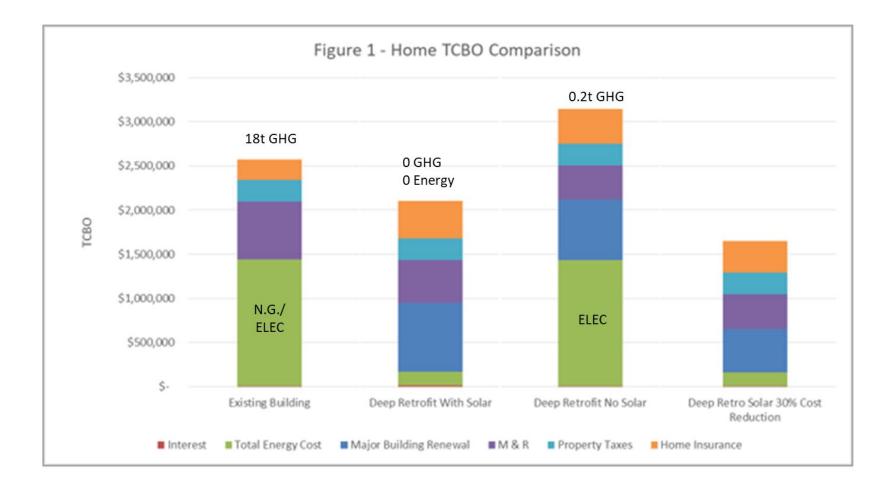
# Total Cost of Building Ownership (TCBO)

### **Status Quo NPV**



### **DER Retrofit**





DER ToolBox -Market Development

### Engage T Manufacturers C

# Trade Organizations

# Aggregate Demand







# DER ToolBox -ESCO Model



- Lack of Capital On-going Maintenance Labour
- Energy Service Contract model fills the gap
- Standing offer for an aggregated volume ready to deploy!

Perfect to expand business case from catalyst/anchor client (Social housing) to private companies and homeowners.

## DER toolBox -Human Approach



### **Housing Crisis**

We have no free units to shuffle around, but we also can't lose Housing stock to dis-repair.

## Disruptive

Majority of this work will need to be done with tenants in place.

# Responsibility

We have a responsibility to minimize the impact of utility increases and carbon tax on our tenants.

# DER ToolBox -WELL Building Standard





- Health and Wellness
- Equity and people centric design
- "We spend 90% of our time in buildings, they should positively impact our health"

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A society grows great when it's citizens plant trees whose shade they will never enjoy! - *Greek Proverb* 

# Questions

### For more info:

•<u>och-lco.ca/och-eco2-plan/peer-presland-prefabricated-exterior</u> <u>-energy-retrofit/</u>

Special thanks to Keith Gagnier Mark Carver, NRCan OERD Retrofit Funding, NRCan

